



FUNDING RESOURCES

a funding information leaflet from *funderfinder*

This leaflet is a list of books, web and other resources and organisations that you may find useful. It isn't meant to be comprehensive, rather it is a guide to the major resources on funding, finance and fundraising and where to get more help.

1. Software

GIN (Groups in Need) is a resource which keeps track of about 4,500 charitable trusts and foundations that fund voluntary and community groups. GIN prompts grant-seekers to describe themselves and the work they want funding for. This information is matched against the funders' criteria and GIN retrieves funders that match the search profile entered by the grant-seeker.

A search produces a list of funders which can be saved, exported and printed out. GIN gives details of where to find more information about each funder found, and provides links to appropriate websites. Users will need to use some of the resources listed below to find out more about the specific trusts and foundations identified.

Organisations buy the software and then make it available free for other groups to use. Contact FunderFinder to find out where your nearest copy is: 65 Raglan Road, Leeds LS2 9DZ, tel: 0113 243 3008, fax: 0113 243 2966. www.funderfinder.org.uk.

GIN is now also available as a completely web-based search from www.funderfindergin.org.uk You can subscribe for a year (£185) or buy access for 24 hours for just £10.

FunderFinder's website also contains a large amount of **free resources** about funding including free software to help write funding applications, leaflets and links to other websites.

2. Published resources

Details of all publishers are at the end of this section on page 4.

General funding directories

Directory of Grant Making Trusts 2007/2008

pub. DSC on behalf of CAF, 20th ed., 2007, £99, ISBN 978 1 903991 74 9
Information about over 2,500 grant-making trusts in England and Wales.

A Guide to the Major Trusts 2007/2008 - Volume 1

by Tom Traynor & Denise Lillya, pub. DSC, 11th ed., 2007, £45, ISBN 978 1 903991 77 0

Details of the top 400 grant-making trusts.

A Guide to the Major Trusts 2007/2008 - Volume 2

by Alan French, Sarah Johnston & John Smyth, pub. DSC, 8th ed., 2007, £45, ISBN 978 1 903991 78 7

Gives details of the next 1200 top grant-making trusts.

The Guide to UK Company Giving 2009/2010

by John Smyth, pub. DSC, 7th ed., 2009, £50, ISBN 978 1 906294 32 8

Profiles over 500 companies who support charity.

Regional funding directories

A Guide to Local Trusts in Greater London 2008/2009

by Tom Traynor, pub. DSC, 6th ed., 2008, £40, ISBN 978 1 906294 00 7

A Guide to Local Trusts in the Midlands 2008/2009

by Sarah Johnston, pub. DSC, 6th ed., 2008, £40, ISBN 978 1 906294 01 4

A Guide to Local Trusts in the North of England 2008/2009

by Denise Lillya, pub. DSC, 6th ed., 2008, £40, ISBN 978 1 906294 02 1

A Guide to Local Trusts in the South of England 2008/2009

by Alan French & John Smyth, pub. DSC, 6th ed., 2008, £40, ISBN 978 1 906294 03 8

A Guide to Scottish Trusts 2006/2007 (out of print)

by Tom Traynor, pub. DSC, 3rd ed., 2006, ISBN 978 1 903991 67 6

North East Guide to Grants for Voluntary Organisations (2009-2010)

pub. FINE, 10th ed., 2009, £15, ISBN 978 0 9560388 1 4

Small Grants. Information Sheet 7.4.1

pub. WCVA, May 2009

Trusts and Foundations (for Wales). Information Sheet 7.4.3

pub. by WCVA, July 2009

The Welsh Funding Guide 2005/2006

by Alan French, John Smyth & Tom Traynor, pub. DSC, 2003, £35, ISBN 978 1 903991 60 2

Specialist funding guides

Directory of American Grantmakers 2008/2009

pub. Chapel & York, 4th ed., 2007, £24.95, ISBN 978 1 903293 12 6, also available as a pdf file (£9.50)

Profiles of 400 of the largest US foundations and companies that give outside the USA.

Environmental Funding Guide

by Denise Lillya, pub. DSC, 4th ed., 2009, £35, ISBN 978 1 906294 37 3

Information on sources of funding for environmental projects, including landfill tax credit schemes.

EU Grants Directory

Published annually by European Consultancy Services. CD (£30) or internet download (£20)

Lists the details of grant regimes offered by the European Commission. The price includes a 12 month update service. The 2010 edition is due in February.

The Government Funding Guide

by Sarah Johnston et al, pub. DSC, 2009, £35, ISBN 978 1 906294 38 0

An overview of funding from local, regional and national government as well as European sources.

A Guide to European Union Funding

pub. ECAS, 15th ed., 2009, £35, ISBN 2 87451 011 4, available from DSC

Published annually, a guide on how to access funding from the EU Institutions and alternative sources such as Foundations.

The International Development Directory

by Sarah Harland & Dave Griffiths, pub. DSC, 2001, £19.95, ISBN 978 1 900360 85 2

Information on UK-based organisations working in the developing world, including Eastern Europe and the former Soviet Union.

Sports Funding Guide

by Tom Traynor & Denise Lillya, pub. DSC, 3rd ed., 2009, £35, ISBN 978 1 906294 28 1

Advice for organisations and individuals looking to raise money for their sport.

Youth Funding Guide

by Denise Lillya, pub. DSC, 3rd ed., 2009, £35, ISBN 978 1 906294 29 8

Practical advice on raising funds for youth-related causes plus sources of funding.

Periodicals

Fit4funding newsletter/oddments

pub. Charities Information Bureau, from £50, 10 issues p.a.

An email newsletter or hard copy called "Oddments" which covers new and time-dead-lined funding opportunities in England.

Books about funding and fundraising

There are many books and information packs published about the practicalities of fundraising - too many to list here. Probably the largest publisher is Directory of Social Change which publishes the major directories listed above and a large number of books. It also distributes publications by other voluntary organisations. You should make sure you have a copy of their publications list.

QuickGuides are a series of 24 page books on all subjects for non-profit organisations, charities, NGOs, community groups, educational institutions, agencies and other organisations worldwide. Published originally in Australia, there are currently 28 titles in the series and they are available to be bought online from www.quickguidesonline.com and also from DSC at £5 each.

Each of the country umbrella bodies for the voluntary sector - NCVO, SCVO, WCVA, NICVA (details on pages 7 & 8) - produces books or information leaflets on funding and fundraising. Make sure you have a copy of their publications list or look at their website.

Also worth looking at for a list of books on fundraising (many from the USA) is www.fundraising.co.uk

Other books

The following books are not directly - or not wholly - about funding or fundraising but may be of interest.

Charitable Status: a practical handbook

by Julian Blake with Bates, Wells & Braithwaite, pub. DSC, 6th ed., 2008, £14.95, ISBN 978 1 903991 86 2

A step-by-step guide to registering a new charity and a practical handbook for established charities.

The Russell-Cooke Voluntary Sector Legal Handbook

by James Sinclair Taylor et al, ed. Sandy Adirondack, pub. DSC, 3rd ed., 2009, £60 (voluntary organisations) £90 (others), ISBN 978 1 903991 87 9

Comprehensive guide to all relevant legal issues such as charity law, fundraising, tax, VAT.

Voluntary but not Amateur

by Ruth Hayes & Jackie Reason, pub. DSC, 8th ed., 2009, £35, ISBN 978 1 906294 07 6

A comprehensive guide to the law for voluntary groups. Sections on constitutions, employment, premises, computers as well as fundraising.

Just about Managing?

by Sandy Adirondack, pub. LVSC, 4th ed., 2006, £25, ISBN 978 1 872582 86 3

A companion to Voluntary but not Amateur. A practical guide to all aspects of management and managing, user-friendly with cartoons. Available from DSC.

The Complete Guide to Business and Strategic Planning: for voluntary organisations

by Alan Lawrie, pub. DSC, 3rd ed., 2007, £18.95, ISBN 978 1 903991 70 1

A practical guide to drawing up realistic plans and then implementing them.

Developing Your Organisation

by Alan Lawrie, pub. DSC, 2000, £18.95, ISBN 978 1 873860 66 1

"strengthen and develop your organisation and achieve real change".

Publishers:

Chapel & York, website: www.chapelyork.com

DSC (Directory of Social Change) 24 Stephenson Way, London NW1 2DP, tel: 08450 77 77 07, website: www.dsc.org.uk

ECAS (European Citizen Action Service), website: www.ecas.org

European Consultancy Services 16 Brough Road, South Cave, Brough, East Yorkshire HU15 2BX, tel: 01482 651695, website: www.europeangrants.com

fit4funding (The Charities Information Bureau) 93 Lawefield Lane, Wakefield WF2 8SU, tel: 01924 239063, website: www.fit4funding.org.uk

Funding Information North East (FINE) John Haswell House, 8/9 Gladstone Terrace, Gateshead NE8 4DY, tel: 0191 477 1253, website: www.fine.org.uk

Wales Council for Voluntary Action Baltic House, Mount Stuart Street, Cardiff Bay, Cardiff CF10 5FH, tel: 029 2043 1700, website: www.wcva.org.uk

3. Web resources

There is an increasing number of web-based resources offering information, links and searchable databases around the topic of funding. Some sites are free, some are subscription only. Those listed below are some of the major sites. For a more detailed list look at the [Other useful sites](#) page of FunderFinder's website: www.funderfinder.org.uk also look at the [Awards and Competitions](#) page for information about schemes and prizes with deadlines and at the [Useful blogs](#) page.

Regional

www.fine.org.uk

Subscription from £80. *FINE's directory - North East Guide to Grants for Voluntary Organisations and much more information about other sources of funding is available online as the North East Third Sector Funding Opportunities Database.*

www.fundingcentral.org.uk

The new free web site managed by NCVO and funded by the Office of the Third Sector. It provides a search for grants, contracts and loan finance for England, plus other tools and resources.

www.grant-tracker.org

Subscription £100 (NICVA members), £145 - £300 (non-members). *The Northern Ireland Council for Voluntary Action's service which enables groups in Northern Ireland to search for appropriate sources of funding.*

www.grant-tracker.org/knowledgebase/northern-ireland-funders-2010

A free page on the GrantTracker website giving details on grant-making trusts in Northern Ireland. It replaces the Funding for Voluntary Action Handbook (pub. 2003) although plans are underway to republish the guide in 2010.

www.sustainablefundingcymru.org.uk

Free. *The new Wales funding portal from WCVA. It includes a basic funding search of funding opportunities plus advice and support on raising funds and tips on how to diversify funding.*

www.wcva.org.uk

Wales Council for Voluntary Action's website includes details of the schemes they administer and other grants available to the voluntary sector in Wales.

General

www.companygiving.org.uk

Subscription: £245 + VAT. *Contains all those companies in The Guide to UK Company Giving, as well as newly discovered large givers.*

www.financehub.org.uk

One of the centres of expertise created as part of ChangeUp which has now finished, the hub produced a number of publications, including introductory guides to funding and fundraising and a series of toolkits for funding advisers. They are still available from their website which also contains a lot of useful information and help.

www.fundinginformation.org

Subscription: from £300 + VAT with a reduced rate of £100 + VAT for small organisations. *Information about funding from grant-making trusts, companies, European funds, government and National Lottery funding.*

www.fundraising.co.uk

Free. *Useful resources for fundraising. Includes links to funders' websites, book lists, training courses and other resources linked to fundraising.*

www.governmentfunding.org.uk

Subscription: from £195 + VAT. *A website providing information on the grants available from some but not all government departments, local and regional government and Europe.*

GRANTfinder

A database of UK and EU financial support provision, including grants, subsidies, loans, venture funding and other incentives. It is usually bought by local authorities and made available to local voluntary organisations through an online enquiry service called GRANTnet.

www.grantsonline.org.uk

Standard subscription: £175 + VAT, small organisations may qualify for a discount. *A web resource on grants from the European Union, government departments, the National Lottery and grant making trusts.*

www.knowhownonprofit.org

Free. *A Big Lottery funded project to help nonprofit making organisations become more effective. The idea of the site is to connect people and share their knowledge and experience. There is a whole section on funding and fundraising.*

www.trustfunding.org.uk

Cost: from £245 + VAT (charities/voluntary organisations), £335 + VAT (others). *From DSC, this is an online version of the Grant-making Trusts CD-ROM, but is updated throughout the year.*

www.volresource.org.uk

A free source of useful information on anything to do with running a voluntary organisation (whether a community group, charity or other non-profit body). It includes funding information.

Specialist

www.fundsforhistoricbuildings.org.uk/

A free website from the Architectural Heritage Fund giving sources of funding to those seeking to repair, restore or convert for a new use any historic building in the United Kingdom (excluding the Channel Islands and the Isle of Man).

www.heritagelink.org.uk/fundingdirectory/main/fundinghome.php

A free online search to sources of funding for heritage projects, including historic buildings if they are part of a wider heritage project.

4. Organisations

If you are a local voluntary organisation seeking advice, help or information about funding, start with your local development agency. These are often known as a Council for Voluntary Service (CVS)/Voluntary Service Council / Voluntary Action Somewhere, or your local Rural Community Council (RCC). If you don't know where yours is, and you can't find anything in the yellow pages, contact one of the umbrella bodies below who will be able to tell you where your nearest one is based.

England:

National Association for Voluntary and Community Action (NAVCA)

(formerly NACVS - National Association of Councils for Voluntary Service)

The Tower, 2 Furnival Square, Sheffield S1 4QL, tel: 0114 278 6636, website:

www.navca.org.uk

The national voice of local infrastructure organisations.

ACRE (Action with Communities in Rural England)

Somerford Court, Somerford Road, Cirencester, Glos, GL7 1TW, tel: 01285 653477,

website: www.acre.org.uk

The main umbrella body for Rural Community Councils.

National Council for Voluntary Organisations (NCVO)

Regent's Wharf, 8 All Saints Street, London N1 9RL, tel: 020 7713 6161, voluntary

sector helpdesk - tel: 0800 2 798 798, minicom: 0800 01 88 111, website: www.ncvo-vol.org.uk/

The national umbrella body for the voluntary sector in England.

Northern Ireland:

Northern Ireland Council for Voluntary Action (NICVA)

61 Duncairn Gardens, Belfast BT15 2GB, tel: 028 9087 7777, website: www.nicva.org

Scotland:

Scottish Council for Voluntary Organisations (SCVO)

The Mansfield, Traquair Centre, 15 Mansfield Place, Edinburgh EH3 6BB, tel: 0131 556 3882, website: www.scvo.org.uk

Wales:

Wales Council for Voluntary Action (WCVA)

Baltic House, Mount Stuart Street, Cardiff Bay, Cardiff CF10 5FH, tel: 029 2043 1700, website: www.wcva.org.uk

You may also have a funding advice service in your area - your local development agency will know how to contact it.

Other support organisations

There are many other specialist agencies or support organisations which can offer useful information or advice. If your organisation is part of a national network, then it would be wise to start with the national headquarters of the network. For example:

- the Arts Councils of each country (see separate document for more details) will have information on arts funding;
- the regional offices of the National Housing Federation, www.housing.org.uk will have information about housing association funding, etc.
- bassac is the national network of multi-purpose community based organisations, dedicated to tackling the causes and effects of poverty, exclusion and discrimination. Members support each other through sharing knowledge and experience: www.bassac.org.uk

The **Association of Charitable Foundations (ACF)** is a membership association for trusts and foundations in the UK. Their website contains a range of free resources for grant makers and for organisations seeking funding: www.acf.org.uk

Capacity Builders/National Support Services

Capacity Builders is the agency set up to manage of the Government's ChangeUp programme and to work with other funders to build the capacity of the Third Sector. It has a number of funding programmes and also provides information and resources for the voluntary sector through its Improving Support programme: www.improvingsupport.org.uk

Before the Improving Support programme there were hubs. Some of the hub websites remain and contain useful resources, although they are not being updated. These are:

Finance	www.financehub.org.uk
ICT	www.ictHub.org.uk
Performance	www.performancehub.org.uk

For more information about Capacity Builders go to their website: www.capacitybuilders.org.uk

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